

Message Text

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ACTION EB-07

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FM AMCONSUL JOHANNESBURG

TO SECSTATE WASHDC 3829

UNCLAS JOHANNESBURG 0508

EXCON

E.O. 11652: N/A

TAGS: ESTC, SF

SUBJ: P.L. TRANSACTION CHECK: H. STRELOW AND COMPANY (PTY) LTD.

REF: STATE A-1106; STATE 73495

1. JOHN DE VILLIERS, DIRECTOR OF H. STRELOW AND COMPANY (PTY) LTD., CALLED AT THE CONGEN TO DISCUSS THE PROPOSED TRANSACTION. THE EQUIPMENT FOR WHICH THE EXPORT LICENSE APPLICATION HAS BEEN SUBMITTED WILL BE SOLD TO THE SOUTH AFRICAN POST OFFICE; A PORTION OF THE EQUIPMENT WILL, HOWEVER, BE HELD BY H. STRELOW FOR DEMONSTRATION PURPOSES, PRIMARILY TO THE SOUTH AFRICAN POST OFFICE AND SOUTH AFRICAN RAILWAYS, UNTIL IT IS SOLD.

2. H. STRELOW AND COMPANY (PTY) LTD. WAS ESTABLISHED IN 1966 AND IS AN AGENT FOR DATA TRANSMISSION EQUIPMENT AND GENERAL COMMUNICATIONS EQUIPMENT. IN 1968 THE FIRM WAS ACQUIRED BY THE DIRECTORS OF THE ELECTROMECHANICAL CONSTRUCTION COMPANY, HANDLING INDUSTRIAL PRODUCTS. GENERAL COMMUNICATIONS EQUIPMENT WAS ADDED TO THE PRODUCT LINE IN 1973, AND 1974 SALES TOTALED \$100,000.

3. STRELOW HAS HELD THE EXCLUSIVE AGENCY FOR THE CODEX CORPORATION SINCE NOVEMBER 1973. STRELOW ALSO REPRESENTS RADIO FREQUENCY LABORATORIES, BOONTON, NEW JERSEY, MANUFACTURERS OF DATA TRANSMISSION AND SUPERVISORY CONTROL EQUIPMENT.

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4. MR. DE VILLIERS FULLY UNDERSTANDS THE RESTRICTIONS ON RESALE

OF THE DATA TRANSMISSION EQUIPMENT. THE CONGEN BELIEVES THAT
H. STRELOW MAY BE CONSIDERED A RELIABLE RECIPIENT OF U.S.
ORIGIN EQUIPMENT AND SEES NO REPEAT NO OBJECTION TO ISSUANCE OF
THE EXPORT LICENSE.
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